



Hybrydowy Kanał Sprzedaży: Jak Wzniecić Wzrost Łącząc Sprzedaż Bezpośrednią i Pośrednią

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Opis

The Hybrid Sales Channel: How to Ignite Growth by Bridging the Gap Between Direct and Indirect Sales

Producent: McGraw Hill

- **temat:** BUSINESS & ECONOMICS / Customer Relations, BUSINESS & ECONOMICS / Management, BUSINESS & ECONOMICS / Marketing / General, BUSINESS & ECONOMICS / Sales & Selling / General, Business & Economics/Customer Relations, Business & Economics/Industries - Retailing, Business & Economics/Management - General, Business & Economics/Sales & Selling - General, ANF: Business and Management, BUSINESS & ECONOMICS, BUSINESS & ECONOMICS / Customer Relations, BUSINESS & ECONOMICS / Management, BUSINESS & ECONOMICS / Marketing / General, BUSINESS & ECONOMICS / Sales & Selling / General, Business, Business & Economics/Customer Relations, Business & Economics/Industries - Retailing, Business & Economics/Management - General, Business & Economics/Sales & Selling - General, Business studies: general, Business/Economics, CUSTOMER SERVICE, Customer Relations, Direct selling, Direct selling., Do-it-yourself, Economics, General, General Adult, How-to, How-to/Do-it-yourself, Industries - Retailing, Management, Management & management techniques, Management - General, Management and management techniques, Marketing, Marketing channels, Marketing channels., Non-Fiction, SALES, Sales & Selling, Sales & Selling - General, Sales & marketing, Sales and marketing, Sales management, Sales management., sales management; sales techniques; sales training; professional; complex sales; business to business; B2B; hybrid sales; Miller Heiman; spin selling; sales channel; sales model; buying habits, Management and management techniques, Sales and marketing, Business studies: general, Management & management techniques, Sales & marketing
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